

## We are coaching in a different world now.

One day, James Williams (the former Google strategist I met) addressed an audience of hundreds of leading tech designers and asked them a single question: 'How many of you want to live in the world you are designing?' There was a silence in the room. People looked around them.

Nobody put up their hand.



cited in "Stolen Focus" by Johann Hari (2022)



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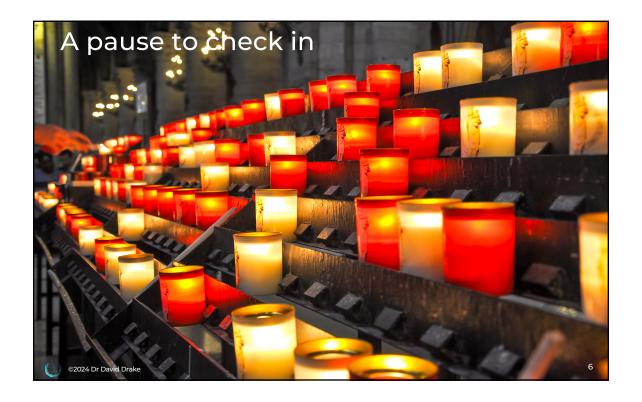
## Competency and mastery are different paths

If we want to go beyond good to great, this requires studying masters, not scaling novices. It is about our BEING (maturity) not just our DOING (mastery).



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## The point of coaching is not coaching . . .



A client's readiness, willingness, and ability to act is the most critical variable in coaching, followed by the quality of the relationship.

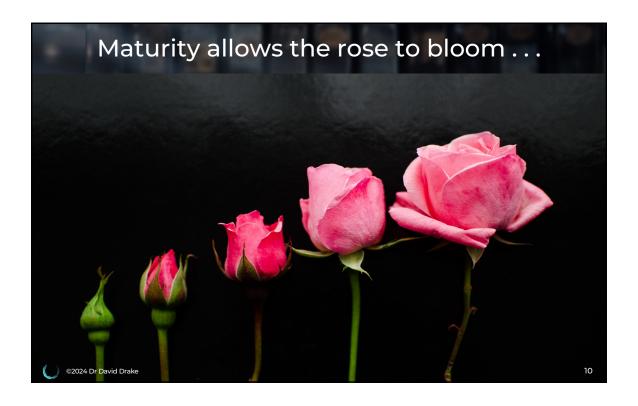
Coaching is most effective when it provides a context and resources for clients in which they can access and mobilize their own self-healing capacities.

Let clients see the changes that emerge from the coaching process as resulting from something they did and can repeat in the future. We cannot enter the struggle as objects in order to later become subjects." (Paulo Freire)

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# This requires maturity + mastery in five areas

#### Maturity → Mastery: what to assess and improve

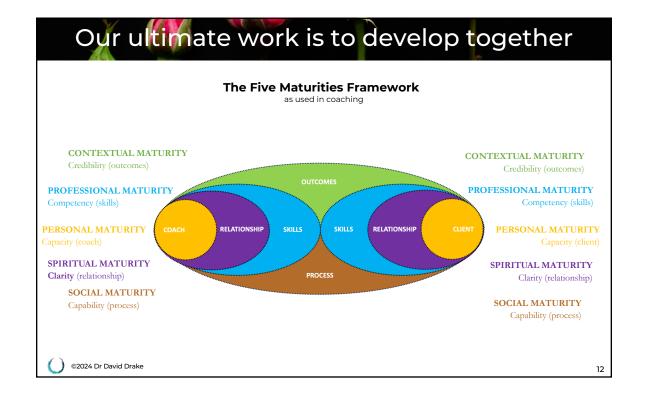
- Personal → Capacity: what you can draw on
- Spiritual → Clarity: what you can see
- **Professional** → Competency: what you can do
- Social → Capability: how wisely you can do it
- Contextual → Credibility: what happens as a result

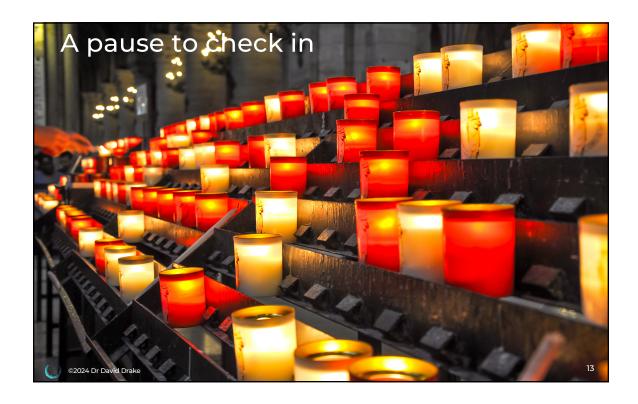


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### In time, how masters work becomes who they are.



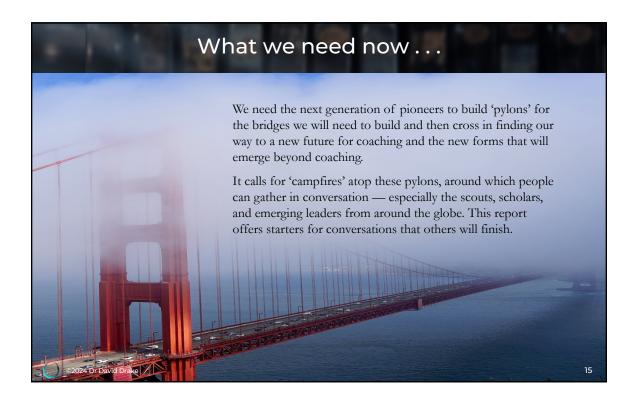
Mastery is a fuller incarnation not a definitive destination. It has more to do with presence than perfection.

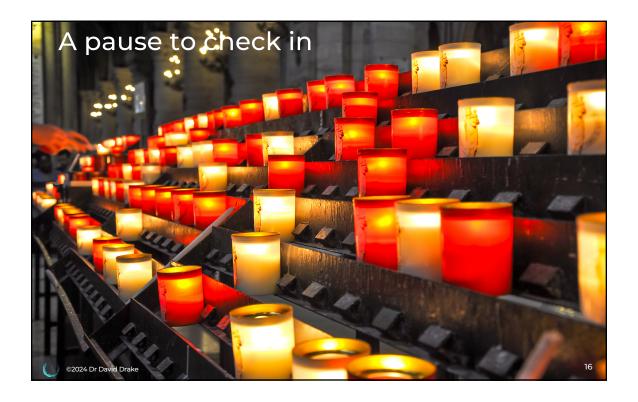
It is the shift from *partisan* (unconscious compliance with norms) to *artisan* (conscious commitment to craft).

Create your own style of practice and be authentic in your role as a coach AND participate with integrity in the wider field.

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# You can dance in a hurricane only if you're dancing in the eye.



Sigmund Freund (1927) wrote in in a letter to a friend, "I want to protect analysis from physicians . . . and from priests. I want to trust it to a profession that doesn't yet exist, a profession of secular ministers of souls."

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## Thank you.



#### If you want to find out more about using The Five Maturities:

- Join our learning community www.themomentinstitute.com
- Register for the webinar series from the Institute of Coaching on <u>Designing Your Future in Coaching</u> starting soon.

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